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June 6, 2011

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**RE: SB 31, 82<sup>nd</sup> Legislature, First Called Session**

Dear Members of the Texas Senate Education Committee:

The Texas Charter Schools Association (TCSA) is the statewide membership organization promoting all types of effective charter schools, representing over 100,000 students in more than 390 charter schools. We share the Senate Education Committee's goal to encourage productive and efficient public schools.

TCSA strongly supports SB 31, introduced by Chairwoman Shapiro in this First Called Session of the 82<sup>nd</sup> Legislature. SB 31 is identical to SB 597 from the Regular Session which achieved bipartisan support and passed unanimously off of the Senate floor on April 5, 2011.

SB 31 extends the state's Permanent School Fund (PSF) bond guarantee to financially sound charter schools to help them construct public school buildings. Charter schools are public schools with no access to a local tax base to pay for school buildings, and no eligibility for the Instructional Facilities Allotment and the Existing Debt Allotment - two state programs that help traditional public schools meet the cost of providing facilities. The language in this bill is purposefully set high, as a charter school would have to be rated investment grade before qualifying for the PSF guarantee.

If SB 31 becomes law, charter schools will be able to achieve AAA bond ratings and in turn will save substantial money on interest rates and issuance costs. For example, KIPP Houston issued a bond package last year for \$68 million with a BBB rating. With a AAA rating they would have saved \$1.5 million a year in interest alone. Public school spending should go directly to the classroom, not to private banking institutions. SB 31 is the perfect example of bill language that helps ensure that public funds that are directed towards our public schools are used in the most efficient means possible.

Thank you to Chairwoman Shapiro for re-filing this bill. We ask that you each support SB 31 and vote it out of the Senate Education Committee and off of the Senate floor. Feel free to contact us with any questions.

Sincerely,

Amanda Thomas, Advocacy Associate

Enclosure: (3) Piper Jaffray & Co. Analysis

# Bond Credit Rating

- The table below details the credit rating levels along with a brief description of each level

Moody's	Standard & Poor's	Fitch		30yr MIMD Rates
Aaa	AAA	AAA	Highest possible rating - principal and interest payments considered very secure	4.75%
Aa1	AA+	AA+		
Aa2	AA	AA		
Aa3	AA-	AA-	High quality - differs from highest rating only in the degree of protection provided to bondholders.	5.00%
A1	A+	A+		
A2	A	A		
A3	A-	A-	Good ability to pay principal and interest although more susceptible to adverse effects due to changing conditions.	5.25%
Baa1	BBB+	BBB+		
Baa2	BBB	BBB		
Baa3	BBB-	BBB-	Adequate ability to make principal and interest payments - adverse changes are more likely to affect the ability to service debt.	5.85%
Ba1	BB+	BB+		
Ba2	BB	BB		
Ba3	BB-	BB-	Faced ongoing uncertainties or exposure to adverse business, financial or economic conditions.	6.60%
B1	B+	B+		
B2	B	B		
B3	B-	B-	Greater vulnerability to default but currently meeting debt service requirements.	
Caa	CCC	CCC		
Ca	CC	CC		
C	C	C	Current identifiable risks of default (for Moody's - may already be in default).	
N.A.	D	D		
			Default	

Note: Most Tier 1 Institutional bond funds cannot purchase below the A3/A-/A- level

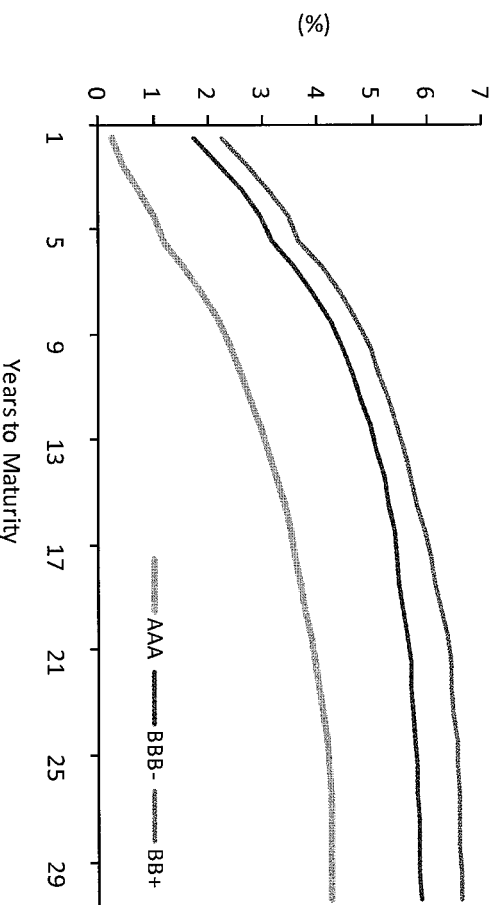
# How Ratings Impact Borrowing Costs

## Credit Ratings Determine Interest Rates

- The credit of an issuer ultimately determines the borrowing cost
- As shown in the table to the right, the difference between an "Aaa" rated credit and a "BB+" rated credit is significant
- Moving to an "Aaa" rating from "BB+" would improve interest rates by approximately 1.90% across the curve

Moody's	Standard & Poor's	Fitch
<b>Investment Grade</b>		
Aaa	AAA	AAA
Aa1	AA+	AA+
Aa2	AA	AA
Aa3	AA-	AA-
A1	A+	A+
A2	A	A
A3	A-	A-
<b>Non-Investment Grade</b>		
Baa1	BBB+	BBB+
Baa2	BBB	BBB
Baa3	BBB-	BBB-
<b>Non-Investment Grade</b>		
Ba1	BB+	BB+

Current MMD Curves



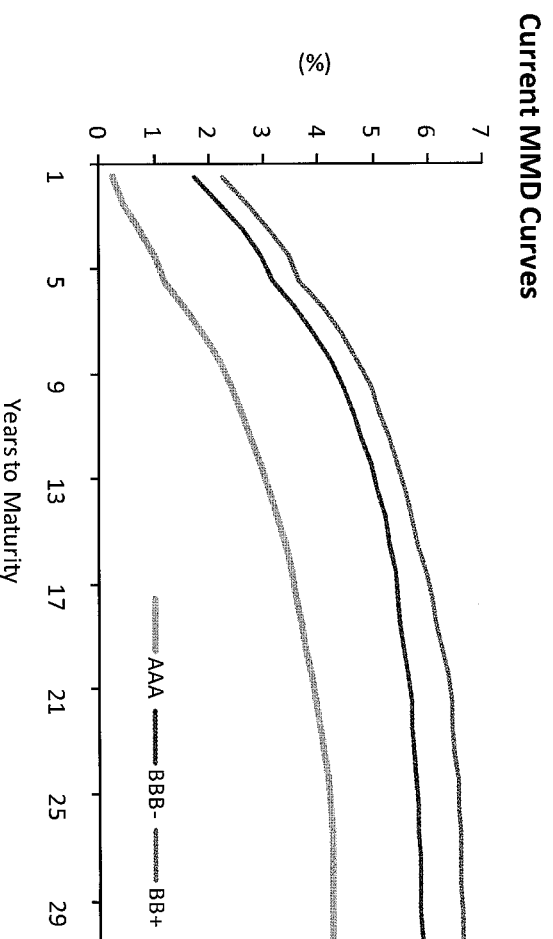
MMD Index Yrs to Maturity	MMD Index		
	AAA	BBB-	BB+
5	1.69%	3.15%	3.65%
10	3.11%	4.62%	5.12%
25	4.71%	5.80%	6.55%
30	4.75%	5.85%	6.60%

Where ISDs are rated with the PSF guarantee, utilizing the 'AAA' PSF guarantee allows ISDs to finance at much lower rates

Where most Texas charter schools currently rated; lowest investment grade credit or highest level of non-investment grade credit; faces ongoing uncertainties

# Sample Debt Service Comparison

- As previously mentioned, the credit of an issuer ultimately determines the borrowing cost
- To show the impact that different credit ratings would have on the borrowing cost for a charter school, we have included some scenarios below to show the impact that PSF could have for Texas charter schools:



Summary <sup>1</sup>	AAA PSF Rating	BBB- Underlying	BB+ Underlying
Project Funds	\$10,000,000	\$10,000,000	\$10,000,000
True Interest Cost	4.969%	6.085%	6.846%
Maximum Annual Debt Service	\$723,500	\$825,493	\$899,330
Total Debt Service Due (2012-2041)	\$21,636,038	\$24,685,690	\$26,905,300
<b>Difference in Debt Service</b>	-	<b>\$3,049,652</b>	<b>\$5,269,262</b>

<sup>1</sup> Preliminary; subject to future interest rates and continued 'AAA' credit rating of the Permanent School Fund guarantee.